

## Message Text

UNCLASSIFIED

PAGE 01 TOKYO 17396 280322Z  
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 COME-00 TRSE-00 OMB-01 SP-02  
ICA-20 AID-05 NSC-05 SS-15 STR-07 CEA-01 ITC-01  
CTME-00 L-03 CIAE-00 INR-10 NSAE-00 /091 W  
-----115503 280325Z /62

P 280319Z SEP 78  
FM AMEMBASSY TOKYO  
TO SECSTATE WASHDC PRIORITY 1573

UNCLAS TOKYO 17396

PASS COMMERCE

E.O. 11652: N/A  
TAGS: ETRD, JA  
SUBJECT: SIGNIFICANCE OF PRESIDENT'S EXPORT POLICY FOR  
JAPAN

1. SECRETARY KREPS AND OTHERS WILL UNDOUBTEDLY BE  
ASKED WHILE IN JAPAN WHICH PARTS OF PRESIDENT'S NEW  
EXPORT POLICY HAVE PARTICULAR RELEVANCE FOR JAPAN.  
FOLLOWING IS OUR QUICK ASSESSMENT OF ITEMS MOST LIKELY  
TO HELP THE U.S. EFFORT IN JAPAN, BUT WE WOULD APPRECIATE  
WASHINGTON'S FURTHER INPUT FOR SECRETARY'S USE AND OURS.

A) TAX MEASURES THAT WILL HELP KEEP AMERICAN SALES AND  
SERVICE PERSONNEL ON THE JOB ABROAD TO SERVE THEIR  
CUSTOMERS AND DEVELOP NEW ONES;

B) NEW EXPORT DEVELOPMENT PROGRAMS THAT SHOULD AUGMENT  
OUR EMBASSY RESOURCES FOR HELPING SMALL AND MEDIUM-SIZED  
BUSINESSES LEARN TO OPERATE IN JAPAN;

C) CLARIFICATION OF THE ANTI-TRUST LAWS THAT MAY HAVE  
DISCOURAGED JOINT VENTURES TO OFFER COMPLICATED,  
SOPHISTICATED PRODUCTS TO JAPAN;  
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D) MULILATERAL TRADE NEGOTIATIONS DISCUSSIONS IN  
GENERAL ON NON-TARIFF BARRIERS AND A SUBSIDY CODE,  
AND EXPORT CREDIT CONSENSUS DISCUSSIONS IN THE OECD.  
MANSFIELD

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PRESIDENT, EXPORTS, POLICIES, FOREIGN POLICY POSITION  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978TOKYO17396  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780395-0679  
**Format:** TEL  
**From:** TOKYO  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t1978099/aaaaagzg.tel  
**Line Count:** 60  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** f3abde55-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1507027  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SIGNIFICANCE OF PRESIDENT'S EXPORT POLICY FOR JAPAN  
**TAGS:** ETRD, JA, US, (CARTER, JIMMY)  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/f3abde55-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014